



**LONDON  
SCHOOL**  
OF BUSINESS & COMPUTING



**BTEC Level 5**  
Higher National Diploma (HND) in  
**BUSINESS**  
**(Entrepreneurship and Small  
Business Management)**

[www.lsbc.uk](http://www.lsbc.uk)

# Overview

The Pearson BTEC Level 5 Higher National Diploma (HND) in Entrepreneurship and Small Business Management is designed to equip learners with the knowledge and practical skills required to start, manage, and grow a business. The course focuses on innovation, business planning, financial management, and strategic decision-making in entrepreneurial contexts.

It prepares students for progression to the final year of a UK undergraduate degree or for launching and managing their own business ventures.

Qualification title:	Pearson BTEC Level 5 Higher National Diploma in Business (Entrepreneurship and Small Business Management)
Qualification type:	Higher National Certificate (Vocational Qualification)
Level:	5
TQT(Total Qualification Time):	01 academic year (1200 Hours.)
Accreditation status:	Accredited
Credit Equivalency:	120
Qualification number (RQF):	603/6838/X
Progression routes:	Final Year (Level 6) of a UK bachelor's degree in business, Entrepreneurship or related field
Availability:	UK and International
Mode of Study:	Face-to-face , Distance Learning, or Hybrid

## Units

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1. Organisational Behaviour Management
2. Identifying Entrepreneurial Opportunities
3. Launching a New Venture
4. Managing and Running a Small Business
5. Business Strategy
6. Planning Social Media Campaigns
7. Research Project

## Entry Requirements

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- Level 4 Qualification such as Pearson BTEC Level 4 Higher National Certificate in Business or equivalent.
- Relevant Work Experience in entrepreneurship, business, or management may also be considered.
- Academic Qualifications such as A-Levels, International Baccalaureate (IB), or equivalent vocational qualifications.

## Equivalences

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The Pearson BTEC Level 5 HND in Business (Entrepreneurship and Small Business Management) is equivalent to the second year of a UK Bachelor's Degree in Entrepreneurship or Business, recognized worldwide for further academic study or career advancement in business and entrepreneurship.

## Qualification Structure

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This qualification consists of 120 credits at Level 5. Learners must complete both mandatory and optional units to complete the qualification.

## Duration and Delivery

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- **Duration:** Typically completed in one academic year (1200 hours).
- **Delivery:** Available in Face-to-Face, Distance Learning, and Hybrid modes.



## Assessment and Verification

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- **Assessment Methods:** Includes assignments, case studies, projects, and exams that assess both theoretical understanding and practical application in entrepreneurship.
- **Internal Verification:** Internal checks to ensure assessment quality and consistency.
- **External Verification:** Pearson conducts external quality assurance to uphold academic standards across all exam sessions.

## Progression

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Upon successful completion, learners can progress to:

- Final Year (Level 6) of a UK Bachelor's Degree in Entrepreneurship, Business, or related fields.
- Entrepreneurship or Small Business Management Roles, including self-employment or working within small to medium-sized enterprises (SMEs).

## Get In Touch

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## How to apply

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Visit our website to make an application  
<https://lsbc.uk/student-application/>

or Scan the QR Code visit the application page



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